

## **Corporate Presentation**

January 2022

A LEADING Gene Therapy BIOTECHNOLOGY COMPANY GENSIGHT-BIOLOGICS.COM

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## Investment Case – Transitioning from R&D to Commercial Organization



### Seasoned Executive Team



**Bernard Gilly** *Chief Executive Officer* 

PIXIUM VISION (Since 2011) FOVEA PHARMA (2005-2009) SOFINNOVA PARTNERS (2000-2005) TRANSGENE (1992-2000)

Ph.D. in biology and bio-economics



**Thomas Gidoin** Chief Financial Officer

DBV TECHNOLOGIES (2012-2015) IPSEN (2008-2011) ERNST & YOUNG (2007-2008)



Magali Taiel Chief Medical Officer

ProQR THERAPEUTICS (2016-2018) ELI LILLY (2004-2016) PFIZER (2001-2004) SERVIER (1999-2001) M.D., Board-certified ophthalmologist



**Catherine Cancian** VP of Pharmaceutical Operations

GENETHON (2015-2017) SANOFI PASTEUR (1998-2014)



Julio Benedicto VP of Marketing

IMS CONSULTING (2011-2017) BOOZ & COMPANY (2010-2011) MONITOR GROUP (1994-2009)



Marie-Claude Holtz VP of Quality

EXELTIS SANTE (2016-2019) PFIZER (2015-2016) ABBVIE (2014-2015) GALDERMA (2012-2013) LABORATOIRE LAFON (TEVA) (1993-2012)

Pharm.D.



**Leigh Shaw** VP of Regulatory Affairs

UNITED NEUROSCIENCE (2017-2020) NIGHTSTARX (2015-2017) GREGORY FRYER ASSOCIATES (2005-2015) HUNTINGDON LIFE SCIENCES (2002-2005) CANTAB PHARMACEUTICALS (1995-2001)



## Pipeline: solid and advanced product portfolio in ophthalmic Gene Therapy





# LUMEVOQ<sup>®</sup> in LHON-ND4

- 3 Phase III completed
- European regulatory submission ongoing in Leber Hereditary Optic Neuropathy
- Commercial preparation ongoing for early 2023 European launch

#### LUMEVOQ<sup>®</sup> introduces Gene Therapy solution Replacing affected mitochondrial mRNA via proprietary MTS\* technology The product of research PCMV MTS1 cDNA\_ND4 MTS2 collaboration with MTS in action for GS010: 🜵 Inserm Î STER 1 SHRE MTS2 1 Gene Ĩ encapsulated in AAV Step 2 Step 3 Step 1 Step 4 Retinal cell transduced Wild-type Wild-type mRNA Finally, the wild-type mitochondrial gene delivered by MTS mitochondrial protein is with vector containing wild-type mitochondrial transcribed in the directly to polysomes translocated inside the nucleus located at the mitochondrion, where it gene mitochondrial surface, restores energy where protein synthesis production occurs

7 January 2022 - non confidential



MTS\*



\*MTS = mitochondrial targeting sequence

## Leber Hereditary Optic Neuropathy (LHON-ND4) high unmet medical need

#### What is LHON-ND4

- Rare inherited mitochondrial disease leading to degeneration of retinal ganglion cells (RGCs) and their axons, most often leading to sudden loss of central vision
- Sudden loss typically occurs at age 15-35, mostly in men
- 97% of patients have bilateral involvement < 1 year / 25% of cases are simultaneous
- 90% of LHON patients have genes MT-ND4 (~75% in US/EU), MT-ND1 and/or MT-ND6 affected





Incidence (new cases per ~800-1,200 year) Prevalence ~15,000-22,000

#### **Progressive disease**

• Rare recovery from vision **nadir**<sup>(1)</sup> reached during acute phase

Evolution of vision from onset



Image source: illustrated from Newman NJ et al., Am J Ophthalmo. 141(6), 1061-1067,2006

#### Current treatment paradigm

- No cure for LHON-ND4
- Low-vision aids are primary supportive care
- Santhera's Raxone EU approved (under exceptional circumstances) in 2015 with mechanism of action partially relying on bypassing the dysfunctional complex I of the mitochondrial respiratory chain
  - Approved based on Phase 2 data, Phase 4 ongoing
  - Demonstrated 3 letters improvement vs placebo (p=0.291 / NS) at week 24 in Best recovery of Visual Acuity (primary)<sup>(2)</sup>
  - Demonstrated 6 letters improvement vs placebo (p=0.078 / NS) at week 24 in Change in best Visual Acuity<sup>(2)</sup>

(1) Nadir: worst visual acuity from baseline

(2) Raxone European full prescribing information https://www.ema.europa.eu/en/documents/product-information/raxone-epar-product-information\_en.pdf



## Unparalleled clinical benefit demonstrated with LUMEVOQ<sup>®</sup> in LHON in 3 Phase III studies

<b>34 patients</b> with vision loss ≤ 6 months		<b>37 patients</b> with vision loss 6 ≤ 12 months		<b>98 patients</b> with vision loss ≤ 1 year		
Change from NADIR in ETDRS letter equivalents		Change from NADIR in ETDRS letter equivalents		Change from NADIR in ETDRS letter equivalents		
Week 96		Week 96			At 2	year
	Mean		Mean		1 <sup>st</sup> eye	2 <sup>nd</sup> eye
LUMEVOQ eyes	+26.3	LUMEVOQ eyes	+28.3	2 LUMEVOQ eyes	+ 20	+17
Contralateral eyes (Sham)	+22.8	Contralateral eyes (Sham)	+24.5	1 LUMEVOQ eye	+ 19	<b>+14</b> (placebo)

**Over 70%** of subjects achieved at least 15 letters improvement vs nadir in one or two eyes

Clinically meaningful improvement on all Quality of Life parameters

NADIR was defined as the **worst BCVA** from baseline to Week 96 Mean change from nadir was calculated using observed values (no data imputation)



**3+ lines** of visual acuity improvement vs Nadir is highly clinically relevant





9 January 2022 - non confidential

## The Bilateral Effect Demonstrated – LUMEVOQ also detected in contralateral eyes



Study<sup>1</sup> conducted on 6 non-human primates :

- All received a single injection of LUMEVOQ<sup>®</sup> in one eye at a dose equivalent to that used in humans, while 2 control animals received a placebo injection.
- Animals were monitored for 3 and 6 months following the injection. At 3 and 6 months, LUMEVOQ vector DNA was detected in the contralateral uninjected eye/visual tissue of 3 and 2 animals, respectively, and in the optic chiasm of all 6 animals.
- Demonstrates the transfer from the injected eye to the contralateral eye
- A similar mechanism of transfer was described previously<sup>2</sup>
- Provides mechanistical explanation of contralateral effect observed in LUMEVOQ clinical trials

#### LUMEVOQ injection in one eye

Transfer of LUMEVOQ to uninjected eye

LUMEVOQ present in both eyes

1-Calkins *et al.* Biodistribution of intravitreal lenadogene nolparvovec gene therapy in nonhuman primates. Mol Ther Methods clin Dev. 2021 Oct 1;23:307-318. doi: 10.1016/j.omtm.2021.09.013. 2-Lambert *et al.* Towards A Microbead Occlusion Model of Glaucoma for a Non-Human Primate. Sci Rep. 2019 Aug 9;9(1):11572. doi: 10.1038/s41598-019-48054-y.



## LUMEVOQ<sup>®</sup> modifies disease outcome compared to natural history

Sustained improvement after LUMEVOQ<sup>®</sup> injection vs. absence of recovery among untreated patients



Figure 1. Evolution of Visual Acuity in LUMEVOQ®-treated Patients (N=76) versus Untreated Patients (N=208)

Note: All patients had a confirmed G11778A mutation in the ND4 mitochondrial gene and were at least 15 years old. The diagram shows the Locally Estimated Scatterplot Smoothing (LOESS) curves for visual acuity in LUMEVOQ®-treated patients and untreated patients. The shaded areas represent the 95% confidence interval for the mean BCVA. "Treated" eyes refer to all eyes (LUMEVOQ® and sham) from the RESCUE, REVERSE and CLIN06 trials (N=76 patients / 152 eyes). Untreated eyes refer to patient-level data from the REALITY study and a matched data set from two prospective and eight retrospective natural history studies<sup>1</sup> (N=208 patients / 408 eyes).

\*Statistically significant difference between mean visual acuity of treated and untreated eyes at M18, M24, M36 and M48, as illustrated by the non-overlapping confidence intervals.



## Better efficacy for bilaterally treated subjects demonstrated in REFLECT



<sup>\*</sup>p vs. Baseline

Note: The LogMAR value of interest at 1.5 years was the first logMAR recorded after 518 days after IMP and for the 2 year analysis the LogMAR value of interest is the nearest LogMAR of 730 days recorded between 700 and 935 days post IMP. For 18 values, the logMAR taken into account for the analysis at 1.5 years is recorded after 700 days, these values are therefore taken into account in the two analyses. This is not a bias because the analyses at each moment of the graph are carried out independently



## Driving patient and physicians' awareness through Compassionate Use for LUMEVOQ®



- 18 individual patients Expanded Access INDs so far approved by the FDA for LUMEVOQ<sup>®</sup>
- Additional individual patients Expanded Access INDs to be processed



- "ATU de Cohorte" or ATUc Cohort Temporary Authorization for Use - for LUMEVOQ<sup>®</sup> granted by ANSM to GenSight on July 5, 2021
  - "ATU Nominative or ATUn" named patient Temporary Authorization for Use - for LUMEVOQ<sup>®</sup> first authorized by ANSM to CHNO of the *Quinze-Vingts* in Paris in December 2019
- Bilateral injections priced at €700,000 per patient
  - €4.4M revenues generated in 2020
  - Increasing demand from physicians in 2021 despite COVID restrictions
  - Reimbursement warranted by the national Social Security up to €30M/year
- Named-Patient or Cohort Expanded Access Programs (EAP) in other European countries being set up to leverage LUMEVOQ<sup>®</sup> treatment for the benefit of patients accross Europe and beyond



**Real World Experience – US Compassionate Use Program** 

#### AVG Worse Eye BCVA Mean ETDRS Change (LogMAR)



#### **11 lines of improvement**

### AVG Better Eye BCVA Mean ETDRS Change (LogMAR)







## European Commercial Strategy – Leveraging LUMEVOQ<sup>®</sup> Clinical Centers to Build Network of LHON Centers of Excellence



- LHON experts mapped in both major and smaller markets
- Progressively build the LHON clinical network working with LHON experts
  - Recognize varying levels of LHON expertise and patient mobilization across markets
  - Balance patient reach with logistical complexity
- LHON expert- and LHON patient-centric commercial and medical teams executing focused local activities
  - Foster existing relationship with centers and LHON experts
  - Broaden LHON expert network locally and internationally
  - Manage patient and caregiver experience along the patient journey



## European Reimbursement Strategy – Short Term Revenues Generation Expected in H1 2023

		Commercial Launch (L) H1 2023	L + 12 Months	L + 24 Months
		Free pricing upon approval; benefit assessment; price negotiations	Negotiated price after 12 months; price influence on other markets	
3 Largest EU countries to generate revenues		Free pricing upon approval; cost- effectiveness evaluation	Negotiated price after ~12-18 months; no influence from other markets	
from H1 2023				
		ATU price during P&R negotiations; clinical assessment; pricing agreement	Negotiated price after ~18 months; subject to reference pricing	
Reimbursement         LUMEVOQ           • Compelling value         Evaluation reference		~21 months of price negotiations* after approval	Negotiated price after ~21 months; subject to reference pricing	
<ul><li>communication</li><li>Robust post-launch Real</li></ul>				
<ul> <li>World Data collection</li> <li>Patient and clinician advocacy</li> <li>Participation in pan-European</li> </ul>		~24 months of price negotiations* after approval	Negotiated price after ~24 months; subject to reference pricing	
access initiatives				

Note: Duration of negotiations depicted is based on industry benchmarks for recent rare disease launches; timings are illustrative



Pre-commercialization during price negotiations





## Early Engagement Initiated with Key European payers





## A Targeted Approach to Accelerate Diagnosis and Get More Patients Treated Within 12 Months





GenSight Aims to educate A&Es, Ophthalmologists

## GS030

Second product candidate targeting photoreceptor degenerative diseases: - Retinitis Pigmentosa (RP) - Age-Related Macular Degeneration (AMD)

## Treating the 2 main degenerative diseases of photoreceptors that lead to blindness

#### **Retinitis Pigmentosa (RP)**



- Blinding genetic disease
- Mutations in over 100 different genes
- Photoreceptor degeneration leads to slow & irreversible progression to blindness, usually at age 40-45
- 15-20,000 new patients each year in the US and EU

#### Geographic Atrophy (GA) in AMD (Age-Related Macular Degeneration)



- Early (dry-form) AMD evolves with age into late AMD, one of whose forms is GA
- Dry-AMD affects 350-400,000 new patients a year
- Prevalence of GA increases with age, from 3.5% among 75-year-olds to 22% among those over 90
- Late AMD patients with GA account for 10-20% of blind patients in their age group



GS030: using Gene Therapy to rejuvenate production of light-sensitive protein and restore vision





## GS030 leads to functional vision restoration in monkey and rats

#### Localization of light-sensitive protein in NHP retina

Expression of ChrR-tdT in midget cells of monkey perifovea



Dose-ranging response to firing relationship in NHP



## Recent publication

Optogenetic therapy: high spatiotemporal resolution and pattern discrimination compatible with vision restoration in nonhuman primates. Gauvain G. et al. **Communications Biology, Feb. 2021** https://www.nature.com/articles/s42003-020-01594-w.



22 January 2022 - non confidential

## **PIONEER** Phase I/II clinical trial: A First-in-Man study





- First-in-man, dose-escalation safety study, multi-center (France, UK, US)
- Study population: end-stage non-syndromic RP (vision < Counting Fingers)
- Primary analysis: Safety at 1 year
- Single intra-vitreal injection in the worst affected eye
- Decision to increase the dose taken by a DSMB

Extension Cohort recruiting with highest dose 5E11 vg/eye without any modification after DSMB#3 recommendation



## **PIONEER:** encouraging preliminary findings from two patients



#### Outcome one year after gene therapy

Both treated patients experienced **significant vision improvement**, from being barely able to perceive light before treatment to being **able to locate and count objects**, one year after gene therapy.

1<sup>st</sup> patient: 40-year history of RP, received one intravitreal injection of 5E10 vg/eye of GS030 gene therapy in the worse-seeing eye.

2<sup>nd</sup> patient: 20 years after RP diagnosis, received one intravitreal injection of 1.5E11 vg/eye of GS030 gene therapy in the worse-seeing eye.

Training with the device started 4 months after injection.

#### **Recent publication**

Partial recovery of visual function in a blind patient after optogenetic therapy.

Sahel J.A. et al., Nature Medicine, May 2021 https://www.nature.com/articles/s41591-021-01351-4



#### Video of treated patient





Video of the patient performing the tests available on www.gensight-biologics.com.



## **GS030 timeline**





## Building high strategic value

## Rich upcoming news flow with numerous inflection points





## **GenSight Biologics in numbers**

#### Key financial information

Company Overview							
Market Cap* :	€ 208m	Analyst Coverage					
Cash Position : (December 31, 2021)	€ 44.3m	Chardan: Geulah Livshits (US)					
Outstanding Shares:	46.3m	Bryan Garnier: Dylan van Haaften (FR)					
Latest Amount Raised : (March 2021)	€ 30m	ODDO BHF: Martial Descoutures (FR)					
Raised to date	€197m	Kempen : René Wouters (NL)					
IPO Date	July 13, 2016						

\*As of January 18, 2022

**Shareholder structure** 





Corporate calendar

2021 Financial Results

March 10, 2022

Date



## Impressive Development Track Record from Concept to Clinic

#### 2021-2022 REGULATORY REVIEW IN EU AND IN THE US

EU regulatory review ongoing - Potential approval in Q4 2022 FDA discussion ongoing

2014

2016 EURONEXT IPO

Raised €46.9m at IPO and €197m to date

#### 2023 LUMEVOQ® EXPECTED EUROPEAN LAUNCH

European commercial team started executing on fast launch potential and market access strategy

#### 2019-2021 LUMEVOQ<sup>®</sup> PHASE III READ-OUTS IN EUROPE AND THE US

Consistently demonstrating good safety and visual improvement over time in over 70% of LHON ND4 patients

#### 2012 CREATION

Discovery and development of gene therapies for neurodegenerative retinal diseases and diseases of the central nervous system



## LUMEVOQ CLINICAL TRIAL INITIATION

Over 250 patients treated through both clinical trails and compassionate use

